



# EMERGENCY DEPARTMENT PRACTICE MANAGEMENT ASSOCIATION

Your Voice in the Emergency  
Medicine Community

Advocacy

Industry News

Networking

Best Practices

Toolkits

Solutions Summit Conference

Webinars

Leadership Opportunities



**EDPMA** is a national trade association representing the practice groups, billing and coding companies, and others behind the quality care delivered every day in Emergency Departments across the country. EDPMA members serve over half of the 136 million patients who visit emergency rooms in the U.S. each year.

From advocacy to education, EDPMA provides unmatched access to decision makers, monitors federal and state activity, educates on best practices, and keeps you up-to-date on the key issues and services affecting your business and your bottom line.

**Ready to Join EDPMA?**  
**Visit [www.edpma.org](http://www.edpma.org) today**  
**or call us at (703) 610-0314.**

## EDPMA MEMBERSHIP BENEFITS



**Successful Advocacy** – EDPMA is your voice before Congress, CMS, State-level decision makers, and private payers on Medicare and Medicaid Reimbursement, Quality Reporting, Documentation Requirements, Provider Enrollment, and more.



**Keeping You Informed** – With Federal and State Governments busily implementing the Affordable Care Act and the private sector finding creative ways to take the lead, EDPMA keeps you up-to-date with:

**1. A Weekly newsletter** of top stories on Emergency Care (ED Newsleader),

**2. A Monthly EDPMA Advocacy Newsletter** summarizing EDPMA's advocacy efforts and CMS, Congressional, and State-level activity,

**3. A Monthly EDPMA Membership Newsletter** informing you about member activity, educational opportunities, work with coalition partners, and more,

**4. Monthly Committee Meetings** providing a productive atmosphere for developing strategies for solving problems facing the industry,

**5. Regular Email Alerts** ensuring that you hear about key legislative and regulatory actions, court decisions, and guidance, and

**6. Updates to the EDPMA Website** where you can access the information when it is convenient for you.

### **Cutting-Edge Educational Opportunities** –



**1. Solutions Summit:** Emergency Medicine's premier annual conference,

**2. Toolkits:** Learn from those who already faced your issues,

**3. Webinars:** Where you can learn best practices, and

**4. Workshops:** Focus on key issues.

### **Unique Opportunities to Network and**



**Become an Industry Leader** – EDPMA members regularly work together at committee meetings and on conference calls, on State-level task forces, and when working with our many coalition partners. Industry leaders work alongside newcomers, new leaders shine, and everyone's contribution is greatly appreciated. We are the association representing and bringing together physician groups, billing and coding companies, and others supporting Emergency Medicine.

## SNAPSHOTS OF EDPMA SUCCESS STORIES

- EDPMA was formed when Medicare Administrative Contractors (MACs) would not allow physicians to reassign their payment to physician groups because the physicians were not “employees” of the group. EDPMA led the charge to change that policy, which resulted in legislation passed in 2003 reversing the practice.
- EDPMA was a leader in promoting physician participation in testing quality measures reporting mechanisms. Emergency Medicine had more early adopters of the Patient Quality Reporting Initiative (PQRI) than any other specialty. CMS now recognizes EDPMA as an important and credible partner as it continues to develop new ways to tie reimbursement to quality.
- For over a decade, EDPMA has successfully urged CMS to address delays in 855 application processing times and to improve enrollment procedures.
- EDPMA helped stop state efforts to deny coverage to Medicaid patients receiving care in the Emergency Department who were protected by the prudent layperson standard.
- EDPMA led the fight to protect the physicians’ right to use the 1995 Medicare Documentation Guidelines for evaluation and management visits as an alternative to the 1997 Documentation Guidelines.
- Together with its coalition partners, EDPMA prevented Washington State from limiting the number of Emergency Department visits covered by Medicaid.

## TESTIMONIALS

“EDPMA is an extremely nimble and responsive organization. We utilize significant decision makers in each member organization, and routinely mobilize effective, large scale responses to burning issues and emerging concerns that affect Emergency Medicine.”

**Randy Pilgrim, MD, FACEP**

*Chief Medical Officer, Schumacher Group*

“Our physician group has benefited immensely from our involvement as a founding member of EDPMA. The strong relationships we’ve developed over the years with industry leaders from across the country have enabled us to form a state coalition to advocate on behalf of emergency medicine in Texas. Our success at the state level is heavily influenced by the individuals we’ve known and the organizational structure modeled by EDPMA.”

**Cheryl Conner, RN**

*Chief Executive Officer, Emergency Service Partners, L.P.  
Member, EDPMA Board of Directors and Executive Committee*

“It is impressive to see EDPMA members banding together to address issues that plague the business of Emergency Medicine. Members put aside their competitive nature and work cohesively regardless of the size of their organization. Recently, our billing company had an issue with audits. By participating in the EDPMA State Regulatory and Insurance Committee calls, we found we were not alone. Committee members shared best practices and we successfully overturned 100% of the negative audit findings in our appeal!

As a new member of EDPMA, it took very little time to become acquainted with other members and benefit from all EDPMA offers. Everyone I met at the Solutions Summit conference was genuinely interested in me and my role within my company. It was easy to develop friendships and networking contacts. As a result, I am able to perform and provide better results for my emergency physician clients and our company.”

**Andrea Halpern**

*Account Executive, Client Relations, Ciproms*

